About This Report

Samsung SDI hereby presents its 14th sustainability report. This report is a channel through which Samsung SDI communicates with the stakeholders, and focuses on eight sustainability achievements and activities that we accomplished in 2016. This year’s report adopted the Integrated Reporting Framework to convey our comprehensive insight while striving to specify Samsung SDI’s business values and risk factors from economic, social and environmental points of view.

Reporting Standard
1. Global Reporting Initiative (GRI) G4 Guideline
2. International Integrated Reporting Council (IIRC) Integrated Reporting Framework
   - Quantitative data not defined by the GRI G4 protocol was reported in line with our management policy.

Reporting Boundary Samsung SDI and its subsidiaries
Reporting Scope Economy (K-IFRS), society and environment
Reporting Frequency Annual (Last Report: June 2016)
Report Verification
   Financial Information: Samjong KPMG
   Non-financial Information: Lloyd’s Register AA1000AS (2008) standard (excluding GHG emission and energy use)

Headquarters [17084] 150-20, Gongse-ro Giheung-gu, Yongin-si, Gyeonggi-do, KOREA

Significant changes since the last reporting period
- Performances from the Chemical Division were categorized as loss from discontinued operation (disposed on 29 April 2016) and business performances in 2015 were re-considered for reporting.
- Established Samsung SDI(Wuxi) Battery Systems Co., Ltd. (SWBS) (Jan. 2017)

Contact
SM Office : Tel +82-31-8006-3100  Fax +82-31-8006-3179  E-mail sustainability@samsung.com
General Inquiry : Tel +82-31-8006-3100

Other Information
Website www.samsungsdi.co.kr
Sustainability management http://www.samsungsdi.co.kr/sustainable-management/index.html
Ethics management http://www.samsungsdi.co.kr/cyber-audit/ethics-management.html

VOC System (Customer Inquiry)
Customers can visit the following website to suggest additional opinions.
http://www.samsungsdi.co.kr/information.html

COVER STORY
A hexagon is considered the most perfect shape in engineering and geometry. Samsung SDI products were placed in hexagons as icons, emphasizing reliability and excellence. Our corporate vision, “Creative Energy & Materials Solution Leader,” and both hands of our employee at the bottom of the image deliver the message that Samsung SDI will continue to create human prosperity and clean environment through its products.
# Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>About This Report</td>
<td>02</td>
</tr>
<tr>
<td>Contents</td>
<td>03</td>
</tr>
<tr>
<td>CEO Message</td>
<td>04</td>
</tr>
</tbody>
</table>

## Sustainability Management Overview

- Samsung SDI’s Value Creating Factor and Their Impacts in each Value Chain | 06   |
- 2016 Samsung SDI Value Creation Result                                 | 08   |
- Samsung SDI Business Overview                                          | 10   |
- Sustainability Management System                                       | 12   |
- Risk Management System                                                 | 13   |
- Materiality Assessment                                                 | 14   |
- Management Approach                                                    | 16   |
- Samsung SDI TIMM                                                       | 18   |

## 2016 High Material Issue

- High 01._ Securing market leadership and new market development        | 22   |
- High 02._ Reinforcing product safety evaluation and management         | 26   |
- High 03._ Forecasting and responding to fluctuations in the future market | 30   |
- High 04._ Compliance with laws and global anti-corruption principles   | 34   |
- High 05._ Building up workplace safety                                 | 36   |
- High 06._ Enhancing R&D competency                                     | 40   |
- High 07._ Sustainable supply chain support and management              | 42   |
- High 08._ Energy reduction and utilization of renewable energy         | 48   |

## 2016 Medium & Low Material Issue

- Medium 01._ Transparency in BOD composition and operation              | 52   |
- Medium 02._ Community engagement and development                       | 54   |
- Medium 03._ Pollutant emissions management                             | 58   |
- Low 01/02._ Waste management / Water use management                   | 58   |
- Medium 04/05._ Employee competency and career development / Work and life balance | 59   |
- Low 03/04._ Respect toward employee diversity and equal opportunities / Active labor-management communication | 59   |

## Appendix

- Financial data                                                        | 66   |
- GRI(Global Reporting Initiative) 4.0                                   | 68   |
- GHG Verification Statement                                             | 71   |
- Third-party Verification Statement                                    | 72   |
- UN SDGs(United Nations Sustainable Development Goals)                  | 74   |
- Sustainability Report in Previous Years                               | 75   |
CEO Message

“Samsung SDI promises to bring prosperity to humanity, and become a leader of technology and industry through continuous innovation.”
Dear Samsung SDI Stakeholders,

It is my great pleasure to greet you all through Samsung SDI Sustainability Report 2016.

I would like to express my deepest gratitude towards your unwavering support and interest in us.

As a “creative leader of energy and state-of-the-art materials,” every employee at Samsung SDI across the globe is striving relentlessly to achieve innovation that will open a new, prosperous future for humanity.

The year 2016 was a challenging year for us, due to many reasons such as the stagnant economies in the emerging markets, the U.S. interest rate hike, and intensifying competition in technology and cost. Nonetheless, all our employees as a team had a very meaningful year with determination to create the foundation for the next leap.

First, our Automotive Battery Division worked hard to enhance technology competitiveness and customer response. By introducing highly advanced products including batteries featuring high energy density and fast charging technology and light-weighted expandable modules, we were able to take the lead in the battery market. Furthermore, as the construction for the Hungary factory plant geared towards mass production in 2018 H1, has been finalized, we are now able to show a prompter response to European market demands.

Our ESS Business gained a stronger dominance in the market as we were able to satisfy the rigorous safety standards of the US market and participated in the Power Supply Chain Project in California.

Although our Small-Sized Battery Division went through difficult period due to safety issues, we took it as an opportunity to upgrade product reliability by solving the issue at an early stage. Also, power tools and electric vehicles helped us strengthen our position in the non-IT industry.

The Electronic Materials Business secured competitiveness in China, the largest photovoltaic product industry, by initiating the operation of the new paste plant in Wuxi. We are now ready to stand not only as the brand with the largest share in the Chinese paste industry but also in the global market.

Many achievements were made to promote sustainability values, including ethics, safety, environment, and community relations. Some of our activities include: our pre-emptive response to the Improper Solicitation and Graft Act; expending the scope of safety environment assessment as one of employee’s task goals; industry cooperation for next generation technology development and expansion of research foundation; running the Green Planet Environment School as one of our philanthropic activity. In particular, Our strong will and capability for sustainable management were acknowledged externally, as we were given A- from CDP and listed on the DJSI World Index.

Of course, we do expect continuous volatility and uncertainty in our business environment in 2017. Nevertheless Samsung SDI will continue to step forward into the future by enhancing our fundamental competitiveness. In sustainability aspects, by putting a great emphasis on employee communication and engagement, we will create a horizontal and open corporate culture that encourages discussions and steer the company towards the right direction.

Samsung SDI has declared its drive for implementation of sustainable management, starting with our first Sustainability Report in 2003. Currently, sustainable management is an ultimate value that Samsung SDI must pursue as a global corporation. We hope that this report will act as a channel that communicates our achievements and future directions to our stakeholders. We, Samsung SDI, will stay committed to the pursuit of our vision and upholding stakeholder’s values through bold innovation and challenges. Do not hesitate to express different opinions that will nurture us to grow together. We ask for your continuous support and interest.

Thank you.

Young Hyun JUN
President and CEO
Samsung SDI’s Value Creating Factor and Their Impacts in each Value Chain

Value creation, an integral factor for Samsung SDI to gain customer trust, is realized through our products and services. We take the initiative in fulfilling social responsibilities and creating healthy values from every step of our value chain, in order to meet customer expectations and contribute to solving social issues.

<table>
<thead>
<tr>
<th>Value Creating Factor</th>
<th>R&amp;D</th>
<th>Procurement / Logistics</th>
<th>Production</th>
<th>Sales / Service</th>
<th>Business Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brand Credibility</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Market-dominant Technology</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Process Efficiency</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Internal Control</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employee Competency</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Ethics</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work Safety</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Partner Selection and Retention</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Responsible Supply Chain</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Application Scope</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Low Reliance on Natural Resources</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Respect for Bio-Diversity</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Develop Eco-friendly Product</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Quality Improvement</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Safety Improvement</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Customer Relation Improvement</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sustainable Logistics</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vitalize Local Economy</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Procure Top Talents</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employee Satisfaction</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash Generation</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Partner Capability</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Compliance</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Every value creating factor in business is a growth opportunity for Samsung SDI and a risk factor that minimizes the risks, which provides the company-wide direction for organizational management. We identified 23 issues as our management direction to create sustainable values, and we are utilizing them as an issue pool for materiality assessment. Furthermore, we analyzed from an integrated point of view the types of capitals through which management achievements are created for each issue, and the stakeholders who are ultimately provided with these values.
2016 Samsung SDI Value Creation Results

Input

- Listed on Korea Stock Exchange in 1979
- No. of issued stocks (common): 68,764,530
- Financial capital procurement from shareholders and investors
- Disclosure of management status (e.g. general meeting of shareholders)

Business Activity

- No. of production corporations: 16
  - Production capacity (e.g. small-sized Li-ion battery): 1.41 billion
  - Polarizing film production capacity: 52,646,000㎡
- Tangible Asset: KRW 2.50 trillion
  - Building and Structure: KRW 992.1 billion
  - Equipment: KRW 671.6 billion
- Intangible Asset: KRW 941.7 billion
- R&D Investment (R&D to Sales Ratio): KRW 552.5 billion (11%)
  - Ratio of R&D employment: 2,174 (24%) (to the entire company-wide R&D employees ratio)
- Total Employment: 19,353
  - Internal Director: 4, External Director: 5
  - Newly Hired: 4,697
  - Training Cost: KRW 7.7 billion
  - Average Tenure: 11.1 years (full-time positions in Korea)

Long-term Strategic Foundation (Mission and Vision)

- Samsung Management Philosophy
  - The company’s ultimate goal and the very reason for its existence, We will devote all of our human resources and technology to create superior products and services which can help bring about a better global society.

Samsung SDI Value Chain

- Creative Energy & Materials Solution Leader

Value chain

- R&D
  - Research
  - Develop
  - Development management
- Procurement/Logistics
  - Developmental purchasing
  - Strategic sourcing
  - Supply chain operation
  - Warehousing/shipment management
- Production
  - Production plan
  - Quality control
  - Product safety
- Sales/Service
  - Demand planning
  - Sales execution
  - Sales management
- Business management
  - Management planning
  - HR
  - Infrastructure support

Financial Capital

- No. of production corporations: 16
- Production capacity (e.g. small-sized Li-ion battery): 1.41 billion
- Polarizing film production capacity: 52,646,000㎡

Manufacture Capital

- Tangible Asset: KRW 2.50 trillion
- Building and Structure: KRW 992.1 billion
- Equipment: KRW 671.6 billion

Intellectual Capital

- Intangible Asset: KRW 941.7 billion
- R&D Investment (R&D to Sales Ratio): KRW 552.5 billion (11%)
  - Ratio of R&D employment: 2,174 (24%) (to the entire company-wide R&D employees ratio)

Human Capital

- Total Employment: 19,353
- Internal Director: 4, External Director: 5
- Newly Hired: 4,697
- Training Cost: KRW 7.7 billion
- Average Tenure: 11.1 years (full-time positions in Korea)

Social and Relationship Capital

- Operational in 11 countries
- Social contribution and local community activities (e.g. Green Planet Environment School and free eye surgery)
- Social Contribution Investment: KRW 4.9 billion

Natural Capital

- Certified to ISO14001
- Energy Savings Investment: KRW 2.31 billion
- Energy Use: 12,876 TJ
Output/Outcome

- Revenue
  - Energy Solution: KRW 3.43 trillion
  - Electronic Material: KRW 1.77 trillion
- Net Income: KRW 211.1 billion
- Q-cost: 3.35% (to-revenue ratio)
  - The sum of inspection cost, prevention cost, failure cost, etc.

Long-term Impact

To improve capital procurements from the shareholders and capital investors, and maintain desirable proportion of the financial capital to achieve both growth and distribution.

- Major outputs
  - Small-sized Li-ion battery, etc: 1,053 million units
  - EMC: 6,218 tons
  - Polarizing film: 45,023,000 ㎡
  - S-partner certificate: 91 companies
  - Purchase cost: KRW 3.77 trillion

To apply our production technology and capability to the manufacturing process efficiently to produce high-quality products and maintain our supply chains.

- Established and approved strategic directions for each business division
- Developed and approved 2017 business plans
- Established and approved mid/long-term strategies
- Patent registration: 11,886
- Established and approved strategic directions for each business division

To present products and technologies that contribute to social growth with our customers, and help local communities grow with our tax payments and products.

- Corporate tax: KRW 57.8 billion
- Terminated partnership due to illegal conduct: 0
  - No. of free eye surgery beneficiaries: 218,639 (cumulative)
  - No. of green planet environment school beneficiaries: 8,616 (cumulative)

To apply innovative and special technologies to develop new products and services which meet each individual customer's expectations.

- Ratio of local recruitments: 57%
- Ratio of female managers: 7.7%
- Ratio of quality management qualification (except for ISO 9001): 29%
  (to the entire company-wide quality management employees ratio)
- Employee injury/loss rate: 0.40/26.89

To uphold equality and diversity in recruitment process, and attracting talented employees to help them foster their skills and pursue mutual growth.

- GHG emissions: 747,926 tCO₂e
- Energy saving results
  - Fuel saving: 194TJ/year
  - Electricity saving: 899TJ/year

To be a responsible company that not only minimizes the environmental impact of the production process, but also leads to environmental responsibility for customers using the product and the supply chain.
Samsung SDI Business Overview

Samsung SDI is composed of two main business areas in charge of development, production and sales of a range of products. Our Energy Solution business presents products such as small-sized Li-ion batteries and automotive batteries. Our Electronic Materials business is involved in semiconductors, display materials, etc.

As of the end of 2016, Samsung SDI operates 16 production sites and 12 sales offices around the world. 92% of our batteries are directly delivered to the customers and 8% are sold through the agencies. Electronic materials are 100% delivered to customers via direct channels.
**Revenue (Unit: KRW billion)**

<table>
<thead>
<tr>
<th>Year</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>5,474</td>
<td>4,955</td>
<td>5,201</td>
</tr>
</tbody>
</table>

**Operating Income and Net Income (Unit: KRW billion)**

<table>
<thead>
<tr>
<th>Year</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Income</td>
<td>71</td>
<td>-267</td>
<td>-926</td>
</tr>
<tr>
<td>Net Income</td>
<td>-80</td>
<td>26</td>
<td>211</td>
</tr>
</tbody>
</table>

**Total Asset (Unit: KRW billion)**

<table>
<thead>
<tr>
<th>Year</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liability</td>
<td>4,141</td>
<td>4,972</td>
<td>3,936</td>
</tr>
<tr>
<td>Equity</td>
<td>11,827</td>
<td>11,253</td>
<td>10,964</td>
</tr>
<tr>
<td></td>
<td>15,968</td>
<td>16,225</td>
<td>14,900</td>
</tr>
</tbody>
</table>

**Shareholders owning more than 5% of the shares (As of 31 December 2016)**

- **Samsung Electronics co., ltd.**
  - 13,462,673 shares
  - 19.58%
- **National Pension Service**
  - 5,759,826 shares
  - 8.38%

* In consolidated financial statement. Revenue and operating income in 2015 was restated due to the disposal of the Chemical Division.
Sustainability Management System

Our sustainable management is directed towards providing the frame that identifies opportunities and risk factors in terms of the economy, society and environment. Also, it is to solve and improve the issues with our stakeholders. To this end, we supervise sustainable management in an integrated form, based on various policies and conferences. Since 2004, Samsung SDI has operated the SM Steering Committee, a management-level consultative group that plans the company-wide directions, responds to the stakeholder’s expectations and makes relevant decisions. The CEO and other key managements participate in the SM Steering Committee to share major issues on sustainable management, goals and directions, in addition to reviewing and approving the key agendas including our Sustainable Reports.

SM Office

The SM office is fully in charge of securing the drives behind the entire company’s sustainable management, while improving execution capabilities for detailed agendas. Its key roles include identifying domestic and international sustainable management trends. Also that manages and supports sustainable management activities within the organization. In particular, the SM office drafts agendas for discussion and approval at the SM Steering Committee and for reporting to the BOD when decision-making at the management level is required. Lastly, the office cooperates with relevant SM personnel to respond to stakeholder’s expectations and requests.

SM Operational System

Stakeholder Engagement and Communication

We believe that understanding and meeting expectations of our stakeholders is the first step to securing sustainability. We define stakeholders as anyone who directly or indirectly influences and is influenced by our management, and classify them into customers, partners, shareholders/investors, employees, the government, external organizations, and local communities. Samsung SDI operates communication channels for different stakeholders and reflects their expectation as well as others business impacts onto the following year’s plan. These plans are reviewed by the SM Steering Committee and disclosed to the stakeholders through Sustainability Reports.
Risk Management System

We have established a comprehensive system that manages financial and non-financial risks to realize sustainable growth and development. Our risk management takes a balanced approach towards economic, social and environmental issues and prevents a biased focus on financial achievements from damaging non-financial values. For this purpose, Samsung SDI not only manages liquidity, credit and market risks that may affect capital procurements and operations, but also non-financial risks such as compliance, supply chain and reputational risks through diverse points of view. Conferences presided by the CEO provide a system that reviews response plans and improvements on key risks, facilitating a decision making process that pursues balanced growth of different stakeholder’s values.

Business Continuity Management (BCM) System

Samsung SDI is inherently exposed to operational risks such as fire due to the nature of the battery industry. In this regard, we operate a business continuity management (BCM) system to prevent risks and make quick responses. We pursue policies that diversify the risks in each stage from product development to operation, and strive to identify in advance risks through risk mitigation and elimination. In order to be ready for unexpected incidents, we set up possible scenarios and conduct regular trainings for all of the employees to internalize risk awareness.

Compliance Risk Management

Samsung SDI operates an IT-based Internal Control System to ensure information transparency and monitor compliance in every management process. The system consists of internal accounting managements that enhance the credibility of financial information, as well as certification and evaluation to protect the assets and prevent fraudulent conduct. To respond to changing compliance environments, we conduct annual reviews on internal policies, regulations, procedures and update the system if deemed necessary.

Supply Chain Risk Management

As a manufacturing company, Samsung SDI works with partners across the world. We manage sustainable management risks of the partners by operating the S-Partner Certification Program. The program conducts a comprehensive evaluation on five key areas – labor, environment, health and safety, ethics, and management system – and certifies our partners according to the results. A total of 91 domestic and international partners were certified in 2016. In addition, we strive to mitigate risks on supply chains by helping establish the BCM system for partners that provide raw materials and facilities. In 2016, Samsung SDI provided education programs on implementation of Business Continuity Plan for 43 partners in and out of Korea. We plan to expand these efforts to all of our partners.

Tax Risk Management

We are aware that complying with the tax system and strictly managing tax risks is a major contributing factor not only to the national finances but also to maximize our shareholders’ benefit. In response to the increasing global efforts to reinforce regulations against offshore/domestic tax avoidance and evasion, Samsung SDI has established documented internal standards and procedures in regards to tax treatments. In addition, we regularly monitor policies of tax authorities in different regions and countries for correct tax payment and declaration, as well as prepare ourselves for possible risks. In particular, we established transfer price policies to monitor whether transfer pricing decisions and applications are appropriate. Furthermore, we inspect whether our global business sites and partner companies comply with our transfer price policy.

2016 Tax Payment by Country (Unit: KRW)

<table>
<thead>
<tr>
<th>Country</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Korea</td>
<td>233,924,173,168</td>
</tr>
<tr>
<td>Japan</td>
<td>101,645,720</td>
</tr>
<tr>
<td>China</td>
<td>13,216,189,214</td>
</tr>
<tr>
<td>America</td>
<td>-9,292,286,188</td>
</tr>
<tr>
<td>Latin America</td>
<td>214,231,574</td>
</tr>
<tr>
<td>Europe</td>
<td>18,618,372,066</td>
</tr>
<tr>
<td>Hong Kong</td>
<td>22,691,580,225</td>
</tr>
</tbody>
</table>

Safety Risk Management

Safety risk management at work sites is a crucial component of business competitiveness and survival. We focus on preventing safety accidents in advance through the operation of pursue various programs such as the Safety Culture Roadmap and regular work-site inspection teams. After declaring “Safety as the No.1 Management Principle” in 2016, we have been committed to enhancing employees’ safety awareness with safety education and safety accident response trainings.
Materiality Assessment

Samsung SDI engages in a wide array of activities to enhance the organization’s sustainability and satisfy stakeholders.

We disclose in detail the results and achievements in detail by publishing the Sustainability Report. In order to determine the core issues that should be covered in the report, we conduct materiality assessment.

Financial/Non-financial relevance analysis on High Material Issue

<table>
<thead>
<tr>
<th>Rank</th>
<th>Issue</th>
<th>Relevance to financial performance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Securing market leadership and new market development</td>
<td>Maintaining the existing customer base to strengthen market dominance and discovering new markets is directly related to the revenue, as well as impacts the business growth.</td>
</tr>
<tr>
<td>2</td>
<td>Reinforcing product safety evaluation and management</td>
<td>Product safety is an issue relevant to customer’s life and health. Customer claims can cause financial loss and terminate business relations.</td>
</tr>
<tr>
<td>3</td>
<td>Forecasting and responding to fluctuations in the future market</td>
<td>Business planning that considers market forecasts and responses to regulations for each business and country enables efficient distribution of financial capital.</td>
</tr>
<tr>
<td>4</td>
<td>Compliance with laws and global anti-corruption principles</td>
<td>Penalties or fines may be imposed from violating the regulations. In extreme cases, operations might be ceased, causing critical impacts on the business operation.</td>
</tr>
<tr>
<td>5</td>
<td>Building up workplace safety</td>
<td>Safety accidents at the business sites cause a substantial operation failure due to a halt in operation. Material loss eventually causes monetary loss.</td>
</tr>
<tr>
<td>6</td>
<td>Enhancing R&amp;D competency</td>
<td>R&amp;D can lower expenses by reducing the cost and increase the sales with high-quality products.</td>
</tr>
<tr>
<td>7</td>
<td>Sustainable supply chain support and management</td>
<td>Sustainability in supply chain not only affects the revenue influenced by the product quality, but also makes adverse impacts on the business if the partner companies do not fulfill their social responsibilities.</td>
</tr>
<tr>
<td>8</td>
<td>Energy reduction and utilization of renewable energy</td>
<td>Inefficient energy consumption increases production cost, causing financial loss from paying penalties in case of environment law or regulation violation during production processes.</td>
</tr>
</tbody>
</table>
In 2016, a total of 8 were selected as High Material Issues to be the main focus of reporting. We also disclosed additional information on Medium and Low Material Issues that required by international standards and guideline.

### Relevance to non-financial performance

- **Maintaining the existing customer base and securing new customers** is fundamental factor in building an overall trust-based relationship with the customers.

- The first element of customer satisfaction is trust on product, and thorough quality management is fundamental in operating operation.

- Market and industry forecast, as well as strategy and response establishment, ensures quick decision making and is crucial for further business development.

- Unethical decision making and management directly damages company’s reputation and brand value.

- The treatment of hazardous and dangerous substances is inevitable given the nature of our business, and securing safety for local communities and employees is the most basic responsibility.

- The source behind market leadership is securing R&D capability. For the battery business, excellent technological performance eventually contributes to building an eco-friendly society and guarantees sustainability of the business.

- Shared growth with the supply chain is an integral part of CSR and sustainable supply chain management is ultimately related to our competitiveness and reputation.

- Attention to reducing GHG emissions and energy use is increasing. Therefore, active responses to climate change issues are integral to eco-friendly business and growth.
Management Approach

<table>
<thead>
<tr>
<th>High Material Issue</th>
<th>Definition &amp; Relevance</th>
<th>Opportunity and Risk</th>
<th>Boundary</th>
</tr>
</thead>
</table>
| 01 Securing market leadership and new market development | Expand business by securing new markets and strengthening dominance on the existing markets | ▸ Heightened competition among battery manufacturers  
▸ Potential market growth slowdown due to low oil price  
▸ Increasing demand for renewable energy | ▸ Internally: sales/marketing  
▸ Externally: customers, shareholders/investors |
| 02 Reinforcing product safety evaluation and management | Strict compliance with specification and strengthened reliability testing management to secure product safety | ▸ Stricter regulations imposed by aviation authorities in regards to loading batteries on aircrafts  
▸ Securing and applying design and verification technology to enhance product safety | ▸ Internally: R&D, manufacture  
▸ Externally: customers, partners |
| 03 Forecasting and responding to fluctuations in the future market | Forecast and manage the market risks such as industrial trends and regulations from different countries | ▸ Higher entry barrier due to protectionism  
▸ Enhancing end-user perception on electric vehicles following technical improvements | ▸ Internally: R&D, purchase, manufacture, sales/marketing  
▸ Externally: customers, partners |
| 04 Compliance with laws and global anti-corruption principles | Domestic and overseas activities to enhance compliance | ▸ Stricter legal sanctions on foreign corporations  
▸ Continuous compliance trainings and inspections to reinforce compliance awareness | ▸ Internally: R&D, purchase, manufacture, sales/marketing |
| 05 Building up workplace safety | Safety management activities and establishment of improvement Targets for Strengthening safety at Korea and overseas workplaces | ▸ Further request to disclose safety and environmental information  
▸ Sharing and expanding safety culture to the employees and partner companies | ▸ Internally: manufacture |
| 06 Enhancing R&D competency | Investment status for R&D enhancement main direction and performance | ▸ More competitive environment in battery and materials industry  
▸ Pursuing special capability to obtain future growth momentum | ▸ Internally: R&D  
▸ Externally: research institutes |
| 07 Sustainable supply chain support and management | Supports to enhance the supply chain and promote sustainable management | ▸ Higher economy, environment, society risks due to poor supply chain management  
▸ Enhancing product competitiveness by Securing more competitive partner companies | ▸ Internally: purchase  
▸ Externally: partners |
| 08 Energy reduction and utilization of renewable energy | Energy saving and GHG emissions management | ▸ Stricter regulations on GHG emission (e.g. emission trading)  
▸ Promoting an image as a green company | ▸ Internally: manufacture  
▸ Externally: local communities |
<table>
<thead>
<tr>
<th>GRI Aspect</th>
<th>KPI</th>
<th>Major Activities</th>
<th>Responsible Teams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Economic Performance, Market Presence</td>
<td>Revenue, operating income, market share</td>
<td>• Win more orders and improve profitability</td>
<td>Marketing and Planning team of each division</td>
</tr>
<tr>
<td>Customer Health and Safety, Product and Service Labeling, Marketing Communications</td>
<td>Customer satisfaction, nurturing quality talents, quality improvement achievements</td>
<td>• Increase market share based on customer trust</td>
<td>Quality Assurance team</td>
</tr>
<tr>
<td>Economic Performance, Market Presence</td>
<td>Revenue, operating income, market share</td>
<td>• Quality competitiveness enhancement project</td>
<td>Marketing and Planning team of each division</td>
</tr>
<tr>
<td>Ethics and Integrity, Anti-corruption, Compliance, Anti-Competitive Behavior</td>
<td>Compliance/ethics training, compliance inspection status, disciplinary action result</td>
<td>• Eco-friendly technology development</td>
<td>Audit team and Legal Compliance &amp; IP Team</td>
</tr>
<tr>
<td>Occupational Health and Safety, Training and Education, Supplier Environmental / Human Rights / Labor / Social Assessment for Impact</td>
<td>Safety environment investment, number of improvement cases on safety environment, employee accident rate</td>
<td>• Expand production lines and provide region based service</td>
<td>Safety Environment Infra team</td>
</tr>
<tr>
<td>Training and Education</td>
<td>R&amp;D investment amount, R&amp;D staff, patent registration</td>
<td>• Build a foundation for new technology development</td>
<td>Technology Planning group and Development/ Patent team</td>
</tr>
<tr>
<td>Procurement Practices, Supplier Environmental / Human Rights / Labor / Social Assessment for Impact</td>
<td>Shared growth agreements, financial/HR/ Technology investment status, S-Partner certification results</td>
<td>• Expand financial, HR, technical support for shared growth</td>
<td>Win-win Cooperation Team under Purchasing Strategy Group</td>
</tr>
<tr>
<td>Energy, Emissions</td>
<td>Energy use, energy savings, GHG emissions</td>
<td>• Energy saving activities</td>
<td>Safety Environment Infra team</td>
</tr>
</tbody>
</table>
Samsung SDI
Total Impact Measurement and Management (TIMM)

Samsung SDI is aware of the positive impacts on the economy, society, and environment as well as negative impacts that are inevitably induced by direct and indirect business activities. Samsung SDI, as part of the society that grows and develops hand-in-hand with stakeholders, has measured its impact on the economy, taxes, society and the environment during 2016 by applying PwC Korea’s TIMM methodology. We hereby present these results in our Sustainability Report.

**Total Impact**  
**KRW 6.03 Trillion**  
Period: 1 Jan – 31 Dec 2016

<table>
<thead>
<tr>
<th>Aspect</th>
<th>Impact on the current or future GDP</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The sum of salaries, retirement payment, net income, acquisition of tangible and intangible assets, and R&amp;D expenditure</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Aspect</th>
<th>Impact on public finance through tax payments</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The sum of corporate tax, property tax, stock exchange tax, VAT, withholding tax, and the 4 major compulsory social insurances</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Aspect</th>
<th>Impact on a better life for the member of society</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The sum of financially converted figures of impacts caused by social contributions (free eye surgery) and win-win cooperation (amount of tangible assets and interests financed via shared growth funds), rate of loss from occupational accidents, industry inducement coefficient from donations and welfare</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Aspect</th>
<th>Impact on the environment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The sum of financially converted figures of impacts caused by air pollutants (SOx, NOx), waste (incinerated), water (used amount), GHG (GHG reduction from using EV battery, Direct / Indirect / Other emissions from the manufacturing process)</td>
</tr>
</tbody>
</table>

**Scope**

Positive

- Direct Impact: Positive impact from Samsung SDI’s business operation
- Indirect Impact: Positive impact from partners’ business operation influenced by Samsung SDI
- Induced Impact: Positive impact from Samsung SDI and its partner companies’ employees living

Negative

- Direct Impact: Negative impact from Samsung SDI’s business
- Indirect Impact: Negative impact from partners’ business operation influenced by Samsung SDI
- Induced Impact: Negative impact from Samsung SDI and its partner companies’ employees living

Other references: Samsung SDI Business Report (47th), Statistics of South Korea (Statistics Korea), industry inducement coefficient Bank of Korea, Value of Statistical Life (VSL) from Korea Environment Institute, Statistics from World Bank, Statistics from International Monetary Fund, Disability Adjusted Life Years (DALY) from WHO
Total Impact
KRW 6.03 Trillion

Economic Impact
- Salary: 1,989.9
- Income: 1,989.9
- Property Tax: 17.2
- Production Tax: 58.6
- Employee Tax: 181.4

Social Impact
- Intangible Asset: 632.4
- Contribution to Resolving Social Issues: 103.7
- Win-win Cooperation Support: 27.1
- Health and Safety: -0.5
- Donation: 15.9
- Welfare: 572.2
- Win-win Cooperation Support: 27.1

Environmental Impact
- GHG (Manufacture): -67.6
- GHG (Product): 61.7
- Atmospheric emissions: -0.4
- Waste: -0.1
- Water: -0.1

(Unit: KRW Billion)