

# 3Q17 Quarterly Earnings

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October 31, 2017

# 3Q17 Earnings and Financial Status

futureconfident

[ Unit : KRW bn ]

Category	3Q17	2Q17	QoQ
<b>Revenue</b>	1,708.0	1,454.3	+17.4%
<b>Li-ion Battery</b>	1,167.9	987.6	+18.3%
<b>Electronic Materials</b>	538.0	465.5	+15.6%
<b>Operating Profit (%)</b>	60.2 (3.5%)	5.5 (0.4%)	+994.5%
<b>Pre-Tax Profit (%)</b>	174.9 (10.2%)	231.6 (15.9%)	-24.5%
<b>Net Profit (%)</b>	135.0 (7.9%)	186.6 (12.8%)	-27.7%

Category	Sept. 30, 2017	Jun. 30, 2017	QoQ
<b>Assets</b>	15,600.3	15,244.1	+356.2
<b>Current</b>	3,715.1	3,490.8	+224.3
<b>Non-current</b>	11,885.2	11,753.3	+131.9
<b>Liabilities</b>	4,342.4	4,085.5	+256.9
<b>Current</b>	2,772.8	2,258.2	+514.6
<b>Non-current</b>	1,569.6	1,827.3	-257.7
<b>Shareholders' Equity</b>	11,257.9	11,158.6	+99.3
<b>Paid-in Capital</b>	356.7	356.7	-
<b>Cash &amp; cash equiv. *</b>	1,111.4	1,353.4	-242.0
<b>Debt</b>	1,401.8	1,140.6	+261.2

\* Include short-term financial products

## Li-ion Battery

### [Large-sized LIB]

#### □ 3Q revenue increased +60% YoY

- xEV shipments for EV models in EU improved
- ESS sales in Utility/Commercial improved

#### □ 4Q demand to rise on seasonality

- xEV sales in EU bound to remain solid, ESS to grow in Utility/Commercial in KR/EU
- Utilization rate and fixed cost to improve in-line with revenue increase

### [Small-sized LIB]

#### □ 3Q earnings improved on seasonality

- Cylindrical growth in Non-IT applications
- Polymer entered into new US/CN S/phones

#### □ 4Q higher demand led by polymer

- Revenue increase as Polymer sales to grow in new S/phones and Cylindrical sales to remain solid
- Utilization rate and high-end product mix to improve

# 3Q17 Earnings and Forecast

## Materials

### [Electronic Materials]

#### □ 3Q, revenue rose as front industry peak

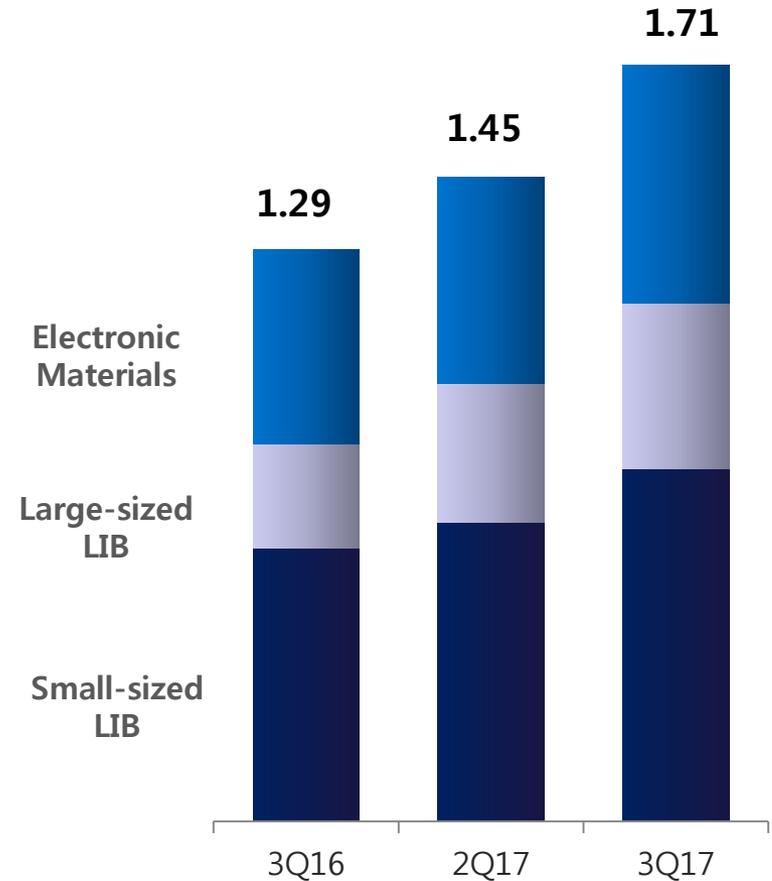
- Semi saw favorable market condition
- DP sales in non-captive market improved
- PV Paste pre-holiday demand in CN jumped

#### □ 4Q, semi upturn cycle to extend, large LCD supply to increase

- Semi to see larger demand and begin business with a new customer
- DP to target bigger sales of Polarizer/OLED in CN

### [Revenue]

(Unit : KRW tn)



# Appendix

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Sustainability Indices**

**SAMSUNG SDI**



In Collaboration with RobecoSAM

# Income Statement

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[ Unit : KRW bn ]

Category	3Q16	416Q	FY16	1Q17	2Q17	3Q17
<b>Revenue</b>	1,290.0	1,302.9	5,200.8	1,304.8	1,454.3	1,708.0
<b>COGS</b>	1,109.5	1,108.9	4,450.3	1,089.4	1,186.0	1,380.3
<b>Gross Profit</b>	180.5	194.0	750.5	215.4	268.3	327.7
<b>(%)</b>	(14.0%)	(14.9%)	(14.4%)	(16.5%)	(18.4%)	(19.2%)
<b>Operating Profit</b>	-110.4	-58.0	-926.3	-67.3	5.5	60.2
<b>(%)</b>	(-8.6%)	(-4.5%)	(-17.8%)	(-5.2%)	(0.4%)	(3.5%)
<b>Non-operating Profit</b>	105.5	157.6	105.6	151.7	226.1	114.7
<b>Pre-tax Profit</b>	-4.9	99.6	-820.7	84.4	231.6	174.9
<b>(%)</b>	(-0.4%)	(7.6%)	(-15.8%)	(6.5%)	(15.9%)	(10.2%)
<b>Tax</b>	30.3	91.9	57.8	2.7	45.0	39.9
<b>Discontinued Operations*</b>	0.0	0.0	1,089.6	0.0	0.0	0.0
<b>Net Profit</b>	-35.2	7.7	211.1	81.7	186.6	135.0
<b>(%)</b>	(-2.7%)	(0.6%)	(4.1%)	(6.3%)	(12.8%)	(7.9%)
<b>NP less Minority Interests</b>	-34.1	7.5	219.4	80.9	193.1	145.7
<b>(%)</b>	(-2.6%)	(0.6%)	(4.2%)	(6.2%)	(13.3%)	(8.5%)
<b>Depreciation</b>	104.5	110.8	455.0	106.2	110.3	119.1
<b>CAPEX</b>	188.2	277.1	775.9	180.0	369.1	194.8

\* Disposal of stake in Lotte Advanced Materials Co., Ltd. (former Samsung SDI Chemical)

# Balance Sheet

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[ Unit : KRW bn ]

Category	Sept. 30, 2016	Dec. 31, 2016	Mar. 31, 2017	Jun. 30, 2017	Sept. 30, 2017
<b>Total Assets</b>	15,243.8	14,900.3	14,682.1	15,244.1	15,600.3
<b>Current Assets</b>	4,589.1	3,958.3	3,484.6	3,490.8	3,715.1
<b>Quick Assets</b>	3,833.6	3,149.8	2,718.8	2,624.5	2,715.3
<b>Inventory &amp; Others</b>	755.5	808.5	765.8	866.4	999.8
<b>Non-current Assets</b>	10,654.7	10,942.0	11,197.5	11,753.3	11,885.2
<b>Investment Assets</b>	7,111.0	7,215.3	7,437.9	7,822.6	7,847.8
<b>Tangible Assets</b>	2,309.7	2,503.8	2,587.3	2,754.1	2,871.9
<b>Intangible Assets</b>	954.7	941.7	927.5	929.3	921.5
<b>Other Assets</b>	279.3	281.2	244.8	247.3	244.0
<b>Liabilities</b>	4,126.8	3,936.2	3,898.3	4,085.5	4,342.4
<b>Current Liabilities</b>	2,308.3	2,212.8	2,230.4	2,258.2	2,772.8
<b>Non-current Liabilities</b>	1,818.5	1,723.4	1,667.9	1,827.3	1,569.6
<b>Shareholders' Equity</b>	11,117.0	10,964.1	10,783.8	11,158.6	11,257.9
<b>Paid-in Capital</b>	356.7	356.7	356.7	356.7	356.7