

# 1Q15 Quarterly Earnings

---

April 28, 2015

# 1Q15 Earnings and Financial Status

futureconfident

[ Unit : bn KRW ]

Category	1Q15	4Q14	QoQ	Category	1Q15	4Q14	QoQ
<b>Revenue</b>	1,865.9	1,910.1	-2.3%	<b>Assets</b>	16,119.4	15,968.5	+150.9
<b>LIB</b>	795.0	859.2	-7.5%	<b>Current</b>	3,607.9	3,535.5	+72.4
<b>Chemicals</b>	666.4	645.0	+3.3%	<b>Non-current</b>	12,511.5	12,433.0	+78.5
<b>Electronic Materials</b>	403.8	404.8	-0.2%	<b>Liabilities</b>	4,277.3	4,141.6	+135.7
<b>Operating Profit (%)</b>	6.8 (0.4%)	37.2 (1.9%)	-81.7%	<b>Current</b>	2,465.7	2,254.2	+211.5
<b>Pre-tax Profit (%)</b>	80.7 (4.3%)	-38.6 (-2.0%)	Turned Black	<b>Non-current</b>	1,811.6	1,887.4	-75.8
<b>Profit from Discontinued Operations</b>	0.0	-105.1	N/A	<b>Shareholders Equity</b>	11,842.1	11,826.9	+15.2
<b>Net Profit (%)</b>	64.6 (3.5%)	-128.8 (-6.7%)	Turned Black	<b>Paid-in Capital</b>	356.7	356.7	-
				<b>Cash &amp; Cash Equiv.</b>	1,706.9	1,654.4	+52.5
				<b>Debt</b>	1,784.7	1,777.8	+6.9

※ Chemical & Electronic Materials reflected from 3Q14 post merger with Cheil Industries Inc. (July 1, 2014)

※ PDP and Solar division reflected in discontinued operations

※ Cash & cash equiv. include Short-term financial products

# Analysis & Outlook

MEMBER OF

**Dow Jones  
Sustainability Indices**

In Collaboration with RobecoSAM

**SAMSUNG SDI**



## LIB

### [1Q15]

#### □ Small-sized

- Supply to the major customer's new S/phone
- Power tool lead higher shipment in non-IT
- Profits declined in QoQ due to weak tablet PC demand and capacity change in line with market demand shift

#### □ Large-sized

- xEV building up more Chinese OEM orders, packaging skill & new cell/pack orders expected with an acquisition of MSBS\*
- Weak seasonality caused revenue drop in QoQ while sharp growth in YoY continued
- ESS revenue declined post KEPCO proj. in 4Q14

### [2Q15]

#### □ Small-sized

- Polymer demand to grow as the major customer's S/phone sales heightens
- Productivity from new lines to stabilize & improve
- Shipment in non-IT continue to grow

#### □ Large-sized

- To add orders from existing & new OEMs
- Better performance as the major EV model sales to rise while new PHEV model launch
- Introducing new residential ESS in Europe and winning utility orders from overseas

\* Magna Steyr Battery Systems

# 1Q15 Analysis & Outlook

## Chemicals

### [1Q15]

- **Margin improvement driven by better market spread and sales increase**
  - While demand recovery remain slow, improved market spread and profit oriented marketing perk up earnings

### [2Q15]

- **Limited revenue growth, steady profitability**
  - Additional cost reduction while shipping more high value-added products
  - Fixed cost cut as PC line 1 fully depreciated

## Electronic Materials

### [1Q15]

- **Steady revenue and improved profitability**
  - Revenue growth of highly profitable process materials in Semi-materials
  - Steady margin from cost reduction & firm demand despite weak seasonality in Display materials

### [2Q15]

- **Solid demand to elevate revenue growth**
  - Steady earnings in Semi-materials as demand intact from an upturn cycle
  - New product launch & healthier large TV demand to benefit Display materials

# Appendix

MEMBER OF

**Dow Jones  
Sustainability Indices**

In Collaboration with RobecoSAM

**SAMSUNG SDI**



# Income Statement

[ Unit : bn KRW ]

Category	1Q14	2Q14	3Q14	4Q14	1Q15
<b>Revenue</b>	837.1	835.2	1,891.8	1,910.1	1,865.9
<b>COGS</b>	718.2	710.4	1,570.3	1,546.6	1,512.8
<b>Gross Profit</b>	118.9	124.8	321.5	363.5	353.1
<b>(%)</b>	(14.2%)	(14.9%)	(17.0%)	(19.0%)	(18.9%)
<b>Operating Profit</b>	-24.3	25.3	32.6	37.2	6.8
<b>(%)</b>	(-2.9%)	(3.0%)	(1.7%)	(1.9%)	(0.4%)
<b>Non-operating Profit</b>	106.1	60.9	37.4	-75.8	73.9
<b>Pre-tax Profit</b>	81.7	86.2	70.0	-38.6	80.7
<b>(%)</b>	(9.8%)	(10.3%)	(3.7%)	(-2.0%)	(4.3%)
<b>Tax</b>	18.6	23.5	20.0	-14.9	16.1
<b>Discontinued Operations</b>	-22.2	-42.2	-62.9	-105.1	0
<b>Net Profit</b>	40.9	20.5	-12.9	-128.8	64.6
<b>(%)</b>	(4.9%)	(2.5%)	(-0.7%)	(-6.7%)	(3.5%)
<b>NP less Minority Interests</b>	39.1	19.1	-13.0	-129.1	59.7
<b>(%)</b>	(4.7%)	(2.3%)	(-0.7%)	(-6.8%)	(3.2%)
<b>Depreciation</b>	98.3	94.6	156.5	156.0	156.4
<b>CAPEX</b>	63.2	66.9	145.8	102.8	163.6

※ Chemical & Electronic Materials reflected from 3Q14 post merger with Cheil Industries Inc. (July 1, 2014)

※ PDP and Solar division reflected in discontinued operations 7

# Balance Sheet

[ Unit : bn KRW ]

Category	3Q14	FY14	1Q15
<b>Total Assets</b>	16,087.5	15,968.5	16,119.4
<b>Current Assets</b>	3,571.0	3,535.5	3,607.9
<b>Quick Assets</b>	2,732.3	2,760.5	2,850.1
<b>Inventory &amp; Others</b>	838.7	775.0	757.8
<b>Non-current Assets</b>	12,516.5	12,433.0	12,511.5
<b>Investment Assets</b>	7,601.9	7,605.1	7,695.0
<b>Tangible Assets</b>	3,375.1	3,324.9	3,379.2
<b>Intangible Assets</b>	1,308.8	1,278.9	1,231.6
<b>Other Assets</b>	230.7	224.1	205.7
<b>Liabilities</b>	4,365.9	4,141.6	4,277.3
<b>Current Liabilities</b>	2,379.3	2,254.2	2,465.7
<b>Non-current Liabilities</b>	1,986.6	1,887.4	1,811.6
<b>Shareholders Equity</b>	11,721.6	11,826.9	11,842.1
<b>Paid-in Capital</b>	356.7	356.7	356.7

※ Chemical & Electronic Materials reflected from 3Q14 post merger with Cheil Industries Inc. (July 1, 2014)